

RISING TO NEW HEIGHTS GROWING THROUGH EMPOWERMENT

Your 2020 - 2021 Impact Report

LIGHTHOUSE CENTRAL FLORIDA WORKS!

LIGHTHOUSE CENTRAL FLORIDA

215 East New Hampshire Street Orlando, FL 32804 www.LighthouseCFL.org



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LIGHTHOUSE WORKS

2500 Kunze Avenue Orlando, FL 32806 www.LighthouseWorks.org



LIGHTHOUSE CENTRAL FLORIDA

The **ONLY** nationally accredited provider of life changing vision rehabilitation services in Orange, Osceola, and Seminole counties.

Total People who are Visually Impaired or Blind **Empowered** in 2020 - 2021. 639 received direct services, and 213 were served indirectly by referrals and other resources.



LIGHTHOUSE WORKS

Creating competitive and integrated employment while generating revenues to support vision rehabilitation services.



852

CONTACT CENTER SOLUTIONS

346,809 Calls Handled **2,581,478** Minutes Handled

SUPPLY CHAIN SOLUTIONS

593 Orders Fulfilled **1,774,350** Units Shipped

DIGITAL ACCESSIBILITY SOLUTIONS

274 Web Pages Audited17 Audits Performed

Employees who are Visually Impaired or Blind

123,921 Hours Worked by

Employees who are Visually Impaired or Blind



CONTRACT MANAGEMENT SOLUTIONS 429 Contracts Closed

FINANCIAL DATA*

	2020-21	2019-20
Florida Department of Education Local government grants Paycheck protection program grant Other grants Foundations United Way - Designations Contributions Fundraising Client fees and contracts Lighthouse Works product and service sales Investment Income TOTAL REVENUES & OTHER SUPPORT	1,740,951 262,109 438,735 172,793 339,150 17,088 213,229 49,124 3,536 5,985,184 503,726 9,738,493	1,712,143 514,554 631,125 348,397 507,886 17,285 134,599 38,441 18,349 4,503,649 28,561 8,454,989
Program Services: Adult and Family Services Children and Family Services Lighthouse Works Services Lighthouse Works Products Total Program Services	1,209,855 1,309,699 3,981,702 2,207,338 8,708,594	1,120,884 1,252,058 2,034,447 2,717,738 7,125,127
Supporting Services: Management and general Fundraising Total Supporting Services TOTAL EXPENSES	251,727 211,730 463,457 9,172,051	282,214 159,187 441,401 7,566,528
CHANGE IN NET ASSETS Beginning Net Assets ENDING NET ASSETS	556,442 5,936,891 6,493,333	888,461 5,048,430 5,936,891
Current Assets: Cash and cash equivalents Investments	804,404 2,340,537	1,295,045 1,852,186
Accounts receivable Grant and other receivables Pledges receivable Prepaid expenses Inventory Total Current Assets	885,857 218,313 2,039 269,964 126,379 4,647,493	630,164 185,639 3,316 92,234 160,272 4,218,856
Other Assets: Land, buildings and equipment (net) Net assets with donor restrictions Deposits TOTAL ASSETS	3,773,935 16,193 24,373 8,461,994	3,724,640 13,325 27,230 7,984,051
Current Liabilities: Accounts payable	147,260	79,178
Accrued expenses Deferred revenue Current maturities of long term debt Total Current Liabilities	378,113 1,750 93,426 620,549	427,555 9,849 89,532 606,114
Long Term Liabilities Total Liabilities	1,348,112 1,968,661	1,441,046 2,047,160
Net Assets: Unrestricted Restricted Total Net Assets TOTAL LIABILITIES AND NET ASSETS	6,477,140 16,193 6,493,333 8,461,994	5,923,566 13,325 5,936,891 7,984,051

BOARD OF DIRECTORS

Lighthouse Central Florida

Paul C Prewitt, Chairman Emily Reardon, Secretary Andrew Crane Holland, Treasurer Joseph Down Katrina Guensch Cathy Matthews Dan Spoone Doug Weiner

Lighthouse Works

Dan Devine, Chairman Ed Buck, Vice Chair Sharon Foley, Secretary Nancy L. Urbach, Treasurer Dave Johnson Kathy Nguyen Paul C. Prewitt

LEADERSHIP

Kyle Johnson President Chief Executive Officer Kaleb Stunkard Executive Vice President Chief Operations Officer Christina Carrier Vice President of Finance Mike Walsh Vice President Chief Programs Officer

provided here reflect operations of Lighthouse Central Florida and Lighthouse Work for fiscal year October 1, 2020 through September 30, 2021.

MAJOR DONORS

Donations of \$5,000 and greater listed. Complete listing available upon request.

ABC Liquors, Inc.	Margaret McCartney & R. Parks Williams	
Bainum Family Foundation	Charitable Foundation	
Bank of America Charitable Foundation, Inc.	National Philanthropic Trust - DAF	
Devine Family Foundation, Inc.	Paul and Meg Prewitt	
Dr. Harry J. Heeb Foundation	Harold and Betty Pritchett Publix Super Markets Charities, Inc.	
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H.L. and Paul Eidel	Subaru of America Foundation	
Florida Agencies Serving the Blind	The Chesley G. Magruder Foundation, Inc.	
Florida Retina Institute	The Greater Washington Community Foundation	
	The Joe & Sarah Galloway Foundation	
Heart of Florida United Way	The John R. and Ruth W. Gurtler Foundation	
Jeffry B. Fuqua	The Martin Andersen-Gracia Andersen Foundation	
Helen and William Thomas Charitable Trust	The Warren & Augusta Hume Foundation	
J. Milton and Nellie E. Hoffa Memorial Foundation Joseph G. Markoly Foundation	Truist Foundation Universal Orlando Foundation	



Our Federal Tax ID is 59-2418228 and our State Charitable Solicitations Permit Number is CH980. Lighthouse Works is a registered 501(c)3 nonprofit. Our Federal Tax ID is 27-4598398 and our State Charitable Solicitations Permit Number is CH37374.

WE THANK YOU FOR YOUR SUPPORT!